

Enterprise TROOPERS

Primary School Competition



Foundation Phase

Activity 10: We can sell it

Learning Objective

To develop skills in selling their product or service.

Entrepreneurship Characteristics

Attitude

- Self-confidence
- Determination

Relationships

- Communication
- Working with others
- Negotiation, persuasion and influence

Learning activities

Pupils plan the practical arrangements for their enterprise project and agree and assign tasks.

Pupils sell their product or conduct their service.

Pupils keep a tally record of sales/any money received.

Pupils make a photographic record of their enterprise project.

Activity 10: We can sell it

Foundation Phase

Learning outcome

Pupils will be able to carry out a simple task in co-operation with others in a group and make positive contributions.

Resources needed

- Product
- Cash for change
- Till / simple cash register
- Digital camera

Curricular links

1. Foundation Phase Framework for Children's Learning

Mathematical Development

Understand and use money:

- Develop an awareness of the use of money and its value, initially through role play;
- Recognise, sort and use coins; find totals, and give change.

2. Literacy and Numeracy Framework

Literacy – Oracy across the curriculum

- Collaboration and discussion.

Numeracy – Using number skills

Manage money e.g.

- Use different combinations of money to pay for items up to £1;
- Find totals and give change from multiples of 10p.

